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FOR IMMEDIATE RELEASE

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Duro-Last®, Inc. Honors Contractor of the Year and Annual Project Awards at 2020 National Sales Seminar

SAGINAW, MICHIGAN – Duro-Last's annual National Sales Seminar, held January 19th through 21st in Phoenix, Arizona, welcomed more than 1,300 guests representing over 240 companies. The highly-anticipated event honored multiple contractors for their outstanding dedication and workmanship over the past year.

The top honor of 2019 Contractor of the Year was awarded to a longtime Duro-Last contractor during the annual Awards Banquet. Parsons Commercial Roofing from Waco, Texas, earned the Contractor of the Year distinction for their exceptional work, attention to detail, customer service, and outstanding sales throughout 2019. Parsons Commercial Roofing, an authorized Duro-Last contractor for more than 20 years, also earned the distinction of a Duro-Last Platinum contractor over this past year and made company history with over \$11 million in sales.

Additionally, Duro-Last Project Awards were recognized throughout Seminar activities for the fifth year in a row. This category-specific competition honored contractors who completed outstanding projects in six unique divisions. Award winners and categories included:

Project of the Year Award

Recognizing the project that best utilizes all aspects of a Duro-Last Roofing System and demonstrates a dedication to outstanding workmanship, best practices, innovation and customer service.

Contractor: Di Pasqua Construction, Inc. of West Palm Beach, Florida
Project: Deering Groves – Homestead, Florida

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Custom-Fabrication Award

Recognizing the project that best utilizes Duro-Last's custom-fabricated membrane and accessories throughout the roofing system.

Contractor: Northwest Building Specialists of North Bend, Oregon

Project: Marshfield High School – Coos Bay, Oregon

Edge-to-Edge & Deck-to-Sky™ Award

Recognizing the project that best utilizes Duro-Last products for the entire roofing system – from Edge-to-Edge & Deck-to-Sky.

Contractor: Sector Roofing of Ithaca, New York

Project: Renaissance Apartments – Rochester, New York

Metal Roofing Award

Recognizing the project that best utilizes EXCEPTIONAL® Metals metal roofing and wall panels.

Contractor: Pressure Point Roofing of Central Point, Oregon

Project: Mazama Dormitory – Crater Lake National Park, Oregon

Sustainability Award

Recognizing the project that best utilizes Duro-Last products or services to reduce the environmental impact of the building.

Contractor: Green Earth Energy Photovoltaic of East Windsor, Connecticut

Project: Harte Infinity Dealership, Harte Nissan Dealership – Hartford, Connecticut

Specialty Membrane Award

Recognizing the project that best utilizes Duro-Last roll good products, including Rock-Ply® and Shingle-Ply® prints.

Contractor: Lee's Roofing & Spouting, Inc. of Bellefontaine, Ohio

Project: St. John Chrysostom Byzantine Catholic Church – Columbus, Ohio

For more information on the projects that were recognized during the Duro-Last National Sales Seminar, visit the Duro-Last YouTube page at www.youtube.com/DuroLastRoofing to view the award videos.

A Lot of Education, A Little Fun

The theme of this year's Seminar was "Vision 2020," highlighting the importance and value of a company's vision for its own growth and success, as well as Duro-Last's vision for the future of partnership with its strong network of contractors. Breakout sessions hosted by Duro-Last employees and industry experts covered topics such as branding and recruitment, cyber security, Duro-Last installation tips and tricks, Duro-Last custom-fabrication techniques, and more.

While education and networking were at the core of Seminar activities, contractors were able to relax and celebrate throughout the event as well. Attendees dressed in their best for the annual Awards Banquet where contractors were recognized for their outstanding achievements throughout 2019, and everyone enjoyed a night of live entertainment at the Duro-Fest finale party.

Another fun event, the annual Dick Jozwiak Memorial Golf Tournament, hosted over 35 teams this year. With an overall score of 57, Jeff Beckwith, Dan Determan and Tom Field from Beckwith Commercial Roofing, Inc.; and Duro-Last Associate Sales Representative Ryan Kinneberg took home the First Place title.

"The Duro-Last National Sales Seminar is unlike any other roofing event in the industry," said Duro-Last Chairman of the Board, Jack Burt. "Our contractors look forward to the educational and networking opportunities at the event, and we always look forward to learning about the needs of the industry from those who know it best. This year's Seminar was one of the best we've ever had and it's always an honor to see that so many contractors find as much value in the event as we do."

About Duro-Last®, Inc.

Known as the "World's Best Roof®", Duro-Last®, Inc. is the world's largest manufacturer of custom-fabricated, thermoplastic single-ply roofing systems. Factory controlled custom-fabrication can eliminate up to 85% of field seams, resulting in lower on-site labor costs and easier installation. Duro-Last's roofing systems are sustainable and durable. Over two billion square feet of Duro-Last membrane has been installed throughout North America. Duro-Last is headquartered in Saginaw, Michigan with additional manufacturing facilities in Grants Pass, Oregon; Jackson, Mississippi; Sigourney, Iowa; Carrollton, Texas; and Ludlow, Massachusetts. For more information on Duro-Last, call 800-248-0280 or visit www.duro-last.com.

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