

DURO-*LAST*
NATIONAL
ACCOUNTS PROGRAM



DURO-*LAST*® NATIONAL ACCOUNTS

**EXCELLENCE IS IN
OUR DNA**

Introducing Duro-Last National Accounts

It's no coincidence that you can shorten Duro-Last National Accounts to "DNA." Service is a key component – a building block – of our company. You could say it's in our DNA.

A commitment to customer service and support is the core of who we are at Duro-Last. Excellent service is the basis of the National Accounts Program, but that's just the beginning.





Why choose the Duro-Last National Accounts Program? Because it was built to solve some of the toughest questions that facility leaders must manage, including:

How will you make my life easier?

One Key Point of Contact

You can have one point of contact within the National Accounts team. This person specializes in providing solutions and being a knowledgeable resource for all of your roofing needs. If you have a question, it's easy to know who to call.

Expertise

If your project requires a challenging configuration, additional fastening strength or a special wind, fire or hail assembly, Duro-Last's experienced team can help. For CAD drawings, specifications for a unique project and answers to technical questions, our in-house team can provide the resources you need to get the job done.

Bid Coordination

Duro-Last can mobilize the required number of qualified contractors anywhere in the continental United States to bid on projects. The specifications and scope of work can be

prepared by Duro-Last Engineering Services. This team, along with sales personnel, can organize and deliver the final bids, removing this legwork from your list of responsibilities.

How will you give me and my company peace of mind?

Nationwide Network

As part of the Duro-Last National Accounts Program, you have access to a large team of professionals. This includes an expansive network of authorized, independent Duro-Last contractors for installations, and more than 75 full-time Duro-Last Quality Assurance Technical Representatives to provide timely and consistent service and expertise.

Detailed Inspections

When we say we deliver quality from start to finish, we mean it. Once installation of a Duro-Last Roofing System is complete, one of our Quality Assurance Technical Representatives conducts an inspection of every field seam on the commercial roof.



Continuous Support

With Duro-Last, the support doesn't end when the job is complete. We want to ensure the work continues to meet our standards and exceed your expectations.

As part of the Duro-Last National Accounts Program, our network of roofing contractors and field technicians can provide service for the warranted life of your roofing system. This ensures that you have one point of contact for all of your roofing needs, eliminating the guesswork of who to call when you have a leak, issue, or question.

Comprehensive Warranties

We are proud to offer a wide variety of industry-leading warranties to meet your specific roofing needs, including premium coverage options that are fully transferable or have no exclusions for ponding water.

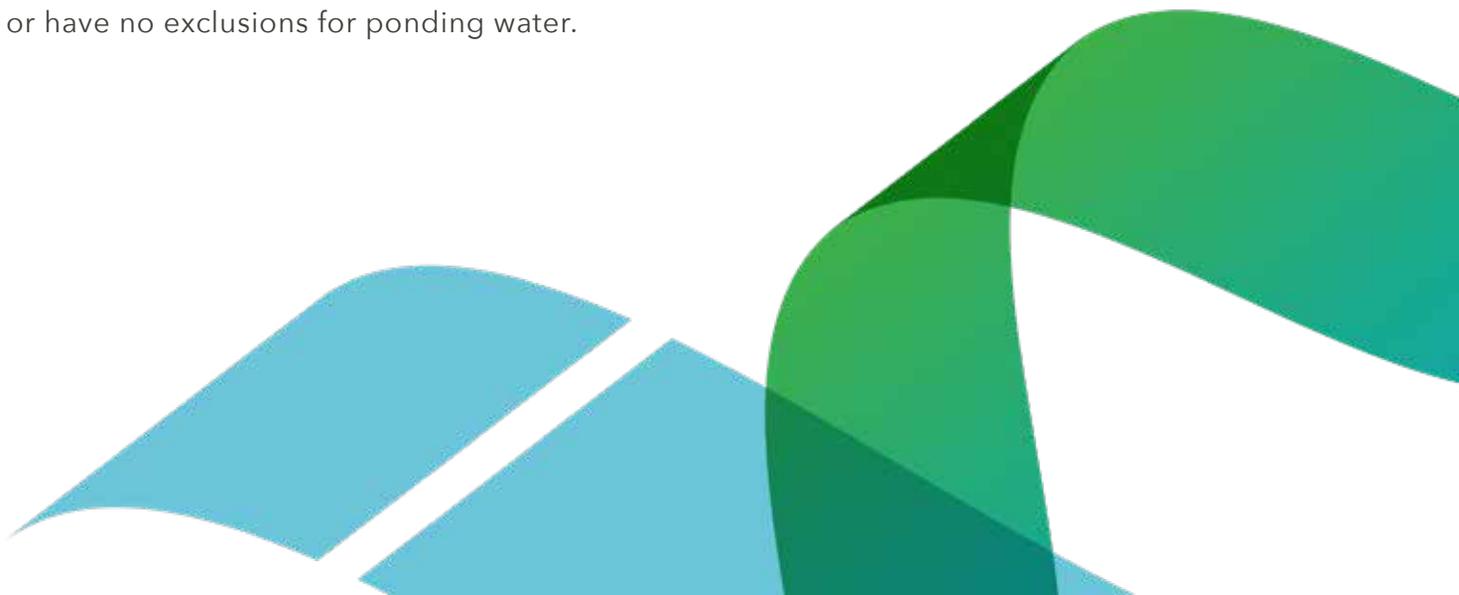
How will you save my company money?

Planning and Prioritizing

To help with your budget planning and prioritization, we can assess and evaluate the roofs in your portfolio of properties. Don't be blindsided by unexpected or overlooked expenses. We can help you proactively and effectively plan your roofing budget and avoid the surprise of emergency costs.

Rebates to Reward Loyalty

You can receive a percentage of your annual roofing investment back. After meeting a minimum square-footage threshold, you can qualify for the year-end rebate.



Duro-Last Roofing Systems

Our quality products and services have been trusted by building owners across North America. These owners represent millions of square feet of facilities, including office buildings, shopping centers, manufacturing facilities, restaurants and more. They trust Duro-Last to protect their buildings and be their single-source solution.

To ensure quality, we make every single component of the Duro-Last Roofing System: the membrane, openings and accessories, edge metal, insulation – even our own fasteners. All are designed to work together to provide watertight security.

Custom-Fabrication

Custom-fabrication sets us apart from all other roofing manufacturers. With our flagship membrane, Duro-Last fabricates deck sheets and accessories to fit each building exactly –

dramatically reducing rooftop labor and field welds.

Whether you are using custom-fabricated deck sheets or our roll goods, Duro-Last's custom-fabricated flashings and accessories address the critical transition areas of a roof. All of this leads to a long-term, low-maintenance solution.

Edge-to-Edge & Deck-to-Sky™

Duro-Last offers complete roofing systems – with solutions from Edge-to-Edge & Deck-to-Sky™. Deck-to-Sky options include everything from cover boards and vapor barriers to both polyisocyanurate (ISO) and expanded polystyrene (EPS) insulation.

All of these products contribute to the best practices of roofing system assembly, making the "World's Best Roof®" even more durable.





Build on the DNA of Duro-Last. Partner with a National Accounts Program that was specifically designed to help make your life easier, give you peace of mind, and save your company money.



For more information give us a call or visit our website today.

800-248-0280
duro-last.com

"Duro-Last" and the "World's Best Roof" are registered trademarks owned by Duro-Last, Inc.
National Accounts Overview Booklet ORIG: 2.5.2020 - DL020020

